

Pre-Bid – Queries & Clarifications
PURCHASE OF PICO PROJECTORS, SPEAKERS AND USBs
Bid Reference No. IN-BRLPS-153350-GO-RFB

SN	Bid Reference	Query	Clarification
1.	Technical Specification Projected Image Size: Minimum 75” (190 cms) without losing picture quality/pixilation	We recommend that the Screen size should be 100” or better	Accepted. Screen size should be 100” or better.
2.	Technical Specification Resolution: Should support/ play files with WVGA resolutions (854*480) and should have signal compatibility for HD (1280*720)	We recommend that the Resolution - Min HD (1280×720) should be able to play WVGA file and full HD files	Accepted. Resolution should be Minimum HD (1280x720) should be able to play all down files including WVGA file.
3.	Technical Specification Projections Technology: DLP	We recommend to add "LCOS Technology" under - Projection technology	Accepted. Projection Technology: DLP/ LCOS
4.	Brightness: minimum 120 lumens & Native Contrast Ratio of minimum 1000:1 & Dynamic Contrast Ratio of minimum 100,000:1	Request to make 300 Lumens, Native contrast ratio: 5000:1. For better visibility.	No Changes. Same as bid.
5.	Projected Image Size: Minimum 75” (190 cms) without losing picture quality/pixilation	Request to make 29" ~ 100" (73 cm ~ 254cm), FWVGA (854 x 480) as this is a standard in industry	Same as 1 above.
6.	Projection Distance: Minimum 3 M	Request to make (0.7m ~ 2.9m (2.30' ~ 9.51')	No change. Same as bid specification.
7.	Video Format: Support AVI, MPG, MPEG4, DIVX, MKV Video formats	Request to make Video: MPEG-4 ASP, H.264, MPEG-1, MPEG-2, VC-1, Xvid, up to 1080p@30fps – this is a industries standard	It is clarified that product should be compatible to run all type of video as well as photo formats
8.	Technical Specification: External: up to 32 GB micro SD and USB 2.0 and above with MS Office support	Request to remove micro SD allow external micro SD through USB Ports, USB Type A Yes and supports MS office	No changes. Same as bid.
9.	Supported formats photo: GIF, PNG, BITMAP, JPEG	Request to allow JPEG, BMP and request to remove GIP, PNB,	Same as 7 above.
10.	3.5 mm Aux, Bluetooth and USB	Request to remove Bluetooth	Not Accepted. Same as bid specification.
11.	Projected Image Size: Minimum 75” (190 cms) without losing picture	We request you to make it minimum 90” screen, as it is standard & better for projection & can cater a sizable group of viewers.	Same as 1 above.
12.	Resolution: Should support/play files with WVGA resolutions (854*480) and should have signal compatibility for HD (1280*720)	WVGA is an obsolete technology. The required resolution is contradictory too.	Same as 2 above.
13.		Native resolution should be minimum -HD resolution	Same as 2 above.

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		(1280 X720)	
14.	Keypad: Controls stop the projector should be for Power On/Off, Menu Selection, FF, CUE, Return, Vol. Control, Play, Pause etc.	Does it mean, a remote control is not required? Please clarify. Remote control is always better. Full function remote required in place of keypad	Accepted. The Pico projector should be with remote control.
15.	External: up to 32 GB micro SD and USB 2.0 and above with MS Office Support	As per the tender requirement, the USB Pen Drive has been asked; hence Micro SD card support is worthless. Media transfer in Micro SD card is difficult & require other support equipment too.	No changes.
16.		USB with MS office support is required. USB with MS office support is the latest technology & it erodes the needs for Cards.	Same as bid.
17.	Battery Type: External Battery for charging and backup; 5000 mAh or better, embedded for 2.5 hrs.	Battery must be inbuilt & rechargeable else its purpose of a Pico projector is defeated	The Pico projector should have inbuilt battery having not less than 5000 mAh or better embedded for minimum 2.5 hours back up.
18.	Connections: USB, HDMI, Audio out, SD card/Pen drive	Pen Drive with plug & play feature & should have MS office support. More convenience to user for all MS files.	No changes. Same as bid.
19.	Addition latest features	Should have Bluetooth speaker connectivity.	Accepted. Should have Bluetooth connectivity.
20.	Wattage is not mentioned	Please mention the wattage.	5-10 watts.
21.	Bid Data Sheet	Please confirm, - "Joint Venture/Consortium" is Allowed or not	As per clause ITB 4.1 of Bid Data Sheet (BDS), No Joint Venture Allowed
22.	Post qualification Requirements (ITB 36.1) Bidder should have provided a minimum of 500 numbers of similar product (i.e., Pico Projector) to Government Clients/ Public Sector Companies/Banks during last five years (2019, 2018, 2017, 2016 & 2015)	We request you modify the clause as "Bidder/OEM of the quoted product should have provided a minimum of 500 numbers of similar product (i.e., Pico Projector) to Government Clients/Public Sector Companies/ Banks during last five years (2019, 2018, 2017, 2016 & 2015)"	No Change. Same as bid.
23.	Bidder should have provided a minimum of 500 numbers of similar product (i.e., Pico Projector) to Government Clients/ Public Sector Companies / Banks during last five	The financial value of 500 projectors supply order is too low for Rs. 25 lakhs EMD project, request you to change the same as follows: Bidder should have supplied a minimum Rs. 3 crores	No Change. As per bid.

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	years (2019, 2018, 2017, 2016 & 2015)	<p>worth IT equipment at multi locations (i.e. district level) for Government Clients/ Public Sector Companies/ Banks during last five years (2019, 2018, 2017, 2016 & 2015)</p> <p>Pico Projector is a type of hardware which need only supply not the installation. We request to give less weightage to the supply of Pico projector and please change the clause as under: Bidder must have successfully completed supply and installation of at least 02 number of contracts of value 2 crore with minimum of 250 numbers of any hardware product to Government Clients/Public Sector Companies/ Banks during last five years (2019, 2018, 2017, 2016 & 2015)</p>	
24.	Bid Security INR - 25,00,000 (Twenty-Five Lakhs Only) (to be paid through e-payment mode (i.e. NEFT/ RTGS/, Credit Card/Debit card/Internet Banking)	Request you to permit the bidders to submit the bid security in the form of bank guarantee and change this clause as: (to be paid through e-payment mode (i.e. NEFT/ RTGS, Credit Card/ Debit card/ Internet Banking) or Bank Guarantee issued by any scheduled bank.	<p>Accepted.</p> <p>Bid security may also be paid through Bank Guarantee issued from any scheduled Bank. The Bank Guarantee should be issued in the name of Bihar Rural Livelihoods Promotion Society, Patna. The Bank Guarantee should be valid till bid validity period.</p> <p>Bidder has to upload the scanned copy of Bank Guarantee on e-Proc portal and original copy of same should be submitted within 7 days from the date of opening of bid, otherwise the bid will be treated as Non-Responsive.</p> <p>It is further clarified that NO EXEMPTION is allowed from submitting bid security.</p>
25.	Bidder should have annual average turnover of Rs. 75.0 Cr in last three financial years (2018-19, 2017-18 & 2016-17).	<p>Request you to change the same as: Bidder should have total annual turnover of Rs. 60.0 Cr in last three financial years (2018-19, 2017-18 & 2016-17).</p> <p>(or)</p> <p>Bidder should have annual average turnover of Rs. 20.0 Cr in last three financial years (2018-19, 2017-18 & 2016-17).</p> <p>The “Guidance Notes of Model RFP Templates for Implementation Agencies” published by Government of India mentions that “The minimum Nature of work-</p>	No change. Same as per Bid.

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		<p>related turnover should be such that it attracts at least 8 bidders. Looking at the scope of work the mentioned turnover criteria is on higher side and thus restrictive in nature.</p> <p>Their fore, we request to revise the criteria as- The average annual turnover of the agency should be at least 35 crores for the last three financial years.</p>	
26.	Delivery Period: Within 45-60 days from the date of contract agreement	<p>Supplying this much volume of equipment at multiple locations within 60 days would be challenging and therefore request you to change the same as:</p> <p>Within 90 days from the date of contract agreement.</p>	<p>Accepted.</p> <p>Within 60-75 days from the date of agreement.</p>
27.	Bidder should have annual average turnover of Rs. 75.0 Cr in last three financial years (2018-19, 2017-18 & 2016-17).	<p>We would request you to kindly reduce the required annual average turnover to Rs. 25 Crores in last three financial years (2018-19, 2017-18 & 2016-17).</p>	<p>No Change. Same as bid.</p>
28.	There are two types of price schedules.		<p>Bidder has to fill and submit only one price bid as per the required details mentioned on top of the respective price schedule.</p>
29.	Clause GCC 18.1 of Special Conditions of Contract.	<p>As per bid document, the performance security is 10% of the contact value.</p> <p>It is requested that performance security is 5% of the contact value.</p> <p>We request to accept the PBG as 5% of agreement value excluding taxes. This PBG should be given initially for 1 year and shall be renewed yearly.</p>	<p>Accepted.</p> <p>The amount of the Performance Security shall be: 5% of the contact value.</p>
30.	ITB 17.2 (a) of Bid Data Sheet (BDS) Each OEM to allow only one partner to participate in the bid with authorization subject to necessary direct confirmation, if required.	<p>Request you to consider that OEM may allow more than one partner to participate in the bid with authorization.</p>	<p>No change. Same as per Bid.</p>